



Seminar

- Norwegian Federation structure,
- tasks, politic;
- competition calendar,
- priorities by age categories, children, youths, juniors, adults, masters;
- NOR Team compositions,
- criteria and sanctions;
- Club system in NOR;
- cooperation with sponsors from Federation and athletes individual sponsors.





Why is Cross Country Skiing Norway's "national sport"??

- The winter climate alone is not the reason!
- Norway's tradition and culture in Skisports
 - From 1860-
 - Jumping and N. comb were more important as competiton sports up to 1960's
- The nature (forests and mountains) and the ski sport for all people
 - Cross country for all people on all levels
 - 20-40% of the entire population are skiing (more or less)
 - 30.000 kms? of prepared courses all over Norway (example)





Organisation

- Mix of volunteers and employed people
 - (Can we work together?)
- 1.000 Clubs
 - with total 130.000 members in cross country
 - 90% volunteers, some part time employed trainers
- 16 federation districts with one office each
- Federation
 - Board (volunteers)
 - Committees (volunteers)
 - Administrative staff at office in Oslo (employees)
 - District staff (16 stk, employees)
 - Discipline staff (employees)
 - Trainers (employees)





Norwegian Conservatism.....

After 1924: Norway voted against everything

KLAR FOR NOE NYTT?



Last 10-20 years: Willing to change and do it





Willing to change The ability to change?

 Most often the best ones are the ones that want to be still better







2 headlines

- To improve together ("gode sammen")
- "Stairs" of development ("Utviklingstrappa")





GODE SAMMEN Improve together – teamwork

- Valid for the federation
- Valid for the "teams"
- Valid for the clubs as well
- What is your goal: To develop the sport in the country
 - Not: Only myself and my athlete
- Try to decide together:
 - The way to work
 - The philosophy
- This is a challenging matter!



Teamwork??







To work together

- If you contribute to the team, you get more in return
- Have focus on those things that you can improve (not all things around...)
- Talk together, find the way together
- Humour and enthusiasm
- Talk <u>to</u> your teammate, not <u>about</u> your teammate
- Accept that people are different
- Make use of each other's qualities, learn from each other
- Create your own (Latvian) philosophy
 - You cannot copy NOR, RUS etc.
 - Foreign trainers?





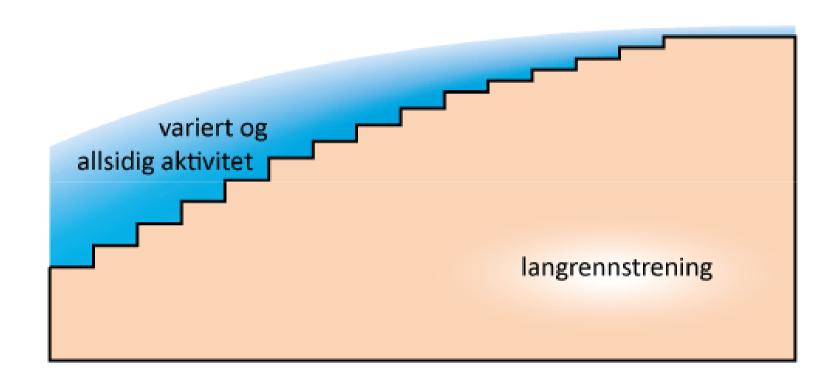
Utviklingstrappa "Stairs of development"

- A philosophy which will include all aspects (not only the training):
 - Personal development
 - Competition programme
 - Equipment
 - (etc)
- This is theory: "Walk one by one step"
 - Will people follow it in practice?
- We are in 2012 working with a new version





The "stairs" (in theory...)







Some headlines from "Utviklingstrappa"

- From childhood the goal is: Daily physical activity
- Training get more and more specialized
- Young people should learn the skills, and also train different sports (the "broad basis")
- From junior age you should choose your main sport
- What age start with rollerski?





Utviklingstrappa

- 15-16 years:
 - Training (variety) year round
 - Cross country training in autumn and winter
 - Endurance and technique
 - Be conscious of slow- moderate and high intensity
- Juniors:
 - -→ 19/20 years up to 600-700 hrs training during a year
 - More "senior-like" training
 - Intensity schedule





Competition calendar

- In theory the calendar will also follow the "stairs"
- Children only local races
- Youth: some races on national level
 - Discussion: Too much focus in 15-16 years group?
- Juniors: Junior cup (3-4 weekends), National champs
- Seniors: national cup, Scandinavian Cup, World Cup etc
- Popular Races



Competition Calendar continued

• Status of the national champs (senior)







Competition Calendar continued

- The popular races
 - High popularity around 1980
 - Decrease through the 80's and 90's
 - Today new popularity
 - The "trendsetters" (the big company bosses), high status







Team Compositions

- Remember that the basic work is done in the clubs
- The national (federation) teams
 - Junior team (each year since 1980: 7 to 12 athletes).
 - Development team (since 1980)
 - World Cup teams
 - Standard contract federation-athlete
- Other teams supporting athletes who are not on the national teams (last 6-7 years).
 - Team Troendelag (lead by the ski districts)
 - Team Veidekke (club agreements)
 - Standard contracts team-clubs (clubs must approve)
 - Standard contract club-athlete





Club systems

- The 1.000 sport clubs with ski activity
 - Most of them are very small, some are big
- Voluntary work (90% of the club work)
- Ski Gymnasiums
 - 5 ski gymnasiums have agreement with ski federations
 - Several other "ski gymnasiums"
 - Many junior skiers also og to "normal" schools
- mm





Ski in primary schools

- Also in Norway this is not a natural thing
- In theory all schools have ski activity, but in practice?
- We do several school projects:









Sponsors

- Federation Sponsors (2012 EUR 6 million)
- Club sponsors
- "Team" sponsors (the clubs must approve)
- "Private" sponsors?

Some rules, next page





Sponsoring

- Some rules,
 - According to NOR sports rules: a <u>person</u> cannot make sponsor contracts without the approval from club or federation.
 - The skiers on national teams must promote the federation sponsors on their clothing.
 - They can make contract with "personal" sponsors after federation's approval (can promote them in advertisements etc).
 - In NOR we have strong rules about these things. History shows that this system is the best. (my opinion).
 - Keep the organisation (federation, club, etc) strong





Final comments

- Remember that the important thing is the work, not the money
- "Gode sammen"= To improve together = teamwork
- Your facilities (stadiums) seem to be OK (better than many places in NOR)
- How can you increase the number and the level of your athletes?